



CASE STUDY:

Food Portioners

Industry:

Food & Catering

Customer:

Leading global supplier of catering equipment



INNOVATION, VALUE & QUALITY,
IN ALL THAT WE DO.

THE BRIEF

A leading global supplier to the catering industry, our customer was looking to streamline their supply chain in order to reduce their working capital, remove their involvement with overseas partner factories, speed up production and have stock held centrally, available for immediate despatch.

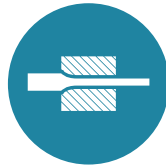
40,000
assemblies per month
(approx.)

8-10
containers per annum
and growing

3 months
guaranteed stock held
at Metpro at any time

HOW THEY WERE MANUFACTURED

In order to achieve our customers desired end product to the exact specifications, we employed a variety of manufacturing processes as shown below.



Cold Drawn

Multi-stage process to ensure the required profile with the least stress applied



Stamping

Dish forming process including control of material to mitigate the risk of damage during the drawing process



Laser Welding

Jointing of components using bespoke jigs to ensure accuracy of the weld



Ball Burnishing

Measured procedure in time and quantity to optimise the burnishing process



Bespoke Packaging

Product fully visually inspected and packaged individually to ensure protection of the aesthetics

TIMELINE

**Request for Quotation (RFQ),
Design & Engineering**
12 months



Request for
Quotation



Design
Support



Engineering

**Tooling &
Samples**
2 months



Tooling &
Samples
Production
and Approval

**Manufacture &
Shipping**
4 months



Bulk
Manufacture



Shipping
& Ongoing
Logistics
Support

HOW METPRO ADDED VALUE

- Sourced and developed a Chinese factory specialised in catering equipment
- Ensured products were manufactured to food industry standard NSF International (US Health & Safety Organisation)
- Full supply chain coordination; stock management, technical and QC levels carried out by Metpro
- Regular factory visits carried out by Metpro to monitor performance and ensure QC levels are maintained
- Ongoing quality audits carried out by our customer, all of which we are proud to have passed with flying colours



We needed to free up cash, improve our production time and streamline our supply chain.

Working with Metpro has allowed us to quickly achieve these goals. Having our stock ready on Metpro's shelf for delivery within 48 hours has been a huge benefit and improved our customer relationships.



Purchasing Manager



GET IN TOUCH

If you'd like to find out more about how Metpro can help your business, please contact us using any of the methods below:

Call us:

0121 552 2100

Email us:

sales@metpro.co.uk

Visit us:

metpro.co.uk

Follow us (LinkedIn):

Search: Metpro



**INNOVATION, VALUE & QUALITY,
IN ALL THAT WE DO.**